

GROUP 4 COMMERCIAL

CAPABILITY STATEMENT

www.grp4.com.au



We are committed to delivering successful project outcomes through a trusted, reliable, and safety-focused service model. Our approach is centered on achieving high-quality finishes while actively collaborating with key stakeholders throughout the design and delivery phases to identify efficient and cost-effective solutions.

At Group 4 Commercial, we place strong emphasis on upholding the core values of integrity and honesty. These principles underpin our reputation within the ceilings and partitions industry and guide the way we engage with clients, partners, and our workforce.

Raymond Ross

Managing Director

Sebastian Latcham

Director

John Heslop

Director

Lang Sharland

Director



Contents



About Us	Page 4
Corporate Structure	Page 5-6
SW0T Analysis	Page 7
Company Certification, Licenses, Insurances and Memberships	Page 8
Company Details	Page 9

About Us

Group 4 Commercial PTY LTD, was formed in 2021 after the 4 directors, Raymond Ross, Sebastian Latcham, John Heslop and Lang Sharland agreed that there was an opening in the market for a new C&P contractor. The Group 4 Directors have over a combined 100 years experience working in the greater Brisbane area in the Commercial Ceilings and Partitions Industry, whilst working together for the last 20 years we have had the privilege of delivering some of Brisbane's largest land mark projects whilst building many trusting relationships and earning a reputation for our service and quality.



Service

Group 4 Commercial's core operations are focused on the commercial construction sector within South East Queensland. We deliver comprehensive services across carpentry, plastering, and wall and ceiling installations, supporting a broad range of projects including defense infrastructure, residential high-rise developments, retail precincts, industrial facilities, healthcare environments, government buildings, and commercial office towers.

Our highly skilled and professionally trained workforce services projects throughout the Greater Brisbane region, extending from the Sunshine Coast to the Gold Coast. We specialize in the full spectrum of internal commercial wall and ceiling applications and possess extensive experience in passive fire and acoustic systems, external cladding, doors and frames, office partitioning, and general carpentry. Supported by our established network of specialized carpenters and plasterers, we are uniquely positioned to resource multiple sites concurrently, providing the flexibility to scale labor as project stages evolve.

Group 4 Commercial is committed to achieving project success by delivering a trusted, reliable, and safety-focused service. We pride ourselves on producing high-quality finishes and working collaboratively with stakeholders throughout the design process to identify cost-effective solutions. Our ongoing dedication to building strong, professional relationships within the industry forms the foundation of our reputation and long-term success.

RAYMOND ROSS

SEBASTIAN LATCHAM

Corporate Structure



GENERAL MANAGER

As general manager, Ray believes that the key to running an effective, efficient jobsite is to direct and manage the organisations business activities and to develop and implement effective business strategies and programs. Overseeing daily business operations and developing and implementing growth strategies, which in turn, improves revenue and productivity.

Personal Strengths

- Effective leadership within team management
- Strong in design management and value engineering to help both the builder and the client
- Negotiation strategies were compromising, and collaborative outcomes are achieved
- Excellent Communication with firm ability to delegate tasks and prioritise activities
- Valuing teamwork whilst still being able to process problem solving skills
- Transparent, Authentic and direct.

Qualifications

- Cert 3 Carpentry
- Trade Contractors License
- Nominee supervisors License
- Managerial course BSBSMB401
- Advanced Diploma Building and Construction

COMMERCIAL MANAGER

Believing that the success of every project depends on exhaustive preplanning and preparation, Seb actively encourages stakeholders to strategically invest resources across the life cycle of design and construction.

Personal Strengths

- Effective Estimator, Contracts Administrator and Project manager
- Strong in design management and value engineering
- Active in procurement and negotiation strategies
- Leader, team player, mentor and empathic relationship builder
- Strategic, ethical, determined, loyal, focused, finds solutions to difficult challenges

Qualifications

- Cert 3 Carpentry
- Cert 4 Building and Construction
- Advanced Diploma Building and Construction
- Holds QBCC Open Builders License

JOHN HESLOP







A business leader that is dedicated to the project and develops professional relationships within the industry, with a focus on safety and the delivery of jobs within set timeframes to high standards meeting client expectations.

John has delivered jobs throughout Brisbane and the Gold Coasts finest projects.

180 Ann street, 900 Ann street, South Point C, Student one accommodation, Heston quarter Student Accommodation, Aveo Age Care Carindale, Sonic health, Cerulean Apartments, Stage 1 Destination Gold Coast, Perry House, Berwick House, Kallangur Satellite Hospital, Brunswick and Co

Personal Strengths

- Experienced site manager co-ordinating large numbers of Plasterers, Carpenters and sub-contractors
- Effective communicator
- Problem solver
- Highly competent in reading and deciphering plans
- Ambitious
- Experienced in coordinating high pressure, large projects

Qualifications

- HSR
- Cert 3 Carpentry
- Cert 4 Building & Construction
- Holds QBCC supervisors licence
- Holds QBCC Carpentry contractors licence

SITE MANAGER

A firm supporter of Building relationships on site to deliver results, Lang has completed some of greater Brisbane's most Aesthetically pleasing and Iconic projects such as The Fantauzo hotel at Howard Smith Wharves, Ipswich City Council library and council chambers., UQ Student residences and 12 Creek Street The Annex, Boggo Road Urbane Village, Kingsford Terrace stage 5, Story House, Wacol YRC, 41 George St.

Personal Strengths

- Experienced site manager co-ordinating large numbers of Plasterers,
 Carpenters and sub-contractors
- Effective communicator
- Problem solver
- Highly competent in reading and deciphering plans
- Amhitious
- Experienced in coordinating high pressure, large projects

Qualifications

- Cert 3 Plastering
- Cert 4 Building & Construction
- Holds QBCC supervisors licence
- Holds QBCC Plastering contractors licence
 - Holds QBCC Passive Fire licence







SWOT ANALYSIS

STRENGTHS

- High quality experienced plasterer's
- Extensive Workforce Contacts
- Honest, Educated Directors
- Low Overheads
- Strong relationships with customers
- Key building industry connections
- Open Builders Licence
- Combined experience of over 100years

WEAKNESS

- Company reputation still in the building phase,
- QBCC licenses restrictions only allows a \$120m turnover

OPPORTUNITIES

- Olympic games being held in 2032 in Queensland
- Strong construction growth with the population boom in Queensland
- Commercial trades forecast to stay
 busy for several years
- Abundance of work, not enough companies to facilitate projects
- Key building industry connections
- Open Builders Licence
- Higher amount of building approvals

THREATS

- Market affordability
- Shortage of skilled labour









Proud Member









COMPANY DETAILS

TRADING NAME

GROUP 4 COMMERCIAL PTY LTD

DIRECTORS

RAYMOND ROSS, SEBASTIAN LATCHAM, JOHN HESLOP, LANG SHARLAND

ADDRESS

124-128 WINSTON ROAD PALMWOODS QLD 4555

TELEPHONE

0460347966

EMAIL

ADMIN@GRP4.COM.AU

WEBSITE

WWW.GRP4.COM.AU

QBCC

15268735

ABN

26655208094